

Datasheet



HighJump RouteCenter

AS THE OPERATIONAL HUB, THIS POWERFUL SOLUTION MANAGES ROUTES, HAND-HELD COMPUTING DEVICES, CUSTOMERS AND DRIVER SCHEDULES.

Benefits of HighJump RouteCenter

- Real-time visibility to activity in the field
- Lessened project risk with a certified provider with over 500 DSD customers
- Web-based Java™ technology solution
- Efficient settlement and daily processing
- Easily manage complex pricing structures
- Completely integrated platform with mobile applications for pre-sell and delivery
- Improved customer responsiveness with real-time sales order and inventory information
- Unique flexibility for operational scenarios requiring multiple warehouse locations and multiple company entities

Effective Direct Store Delivery With a Modern Route Accounting Platform

The last mile of the supply chain brings new opportunities, and new complexities, including compliance initiatives mandated by retailers and suppliers, a proliferating number of SKUs and government regulations.

The HighJump™ RouteCenter® route accounting system creates the backbone of your business operations and helps you make the most of new opportunities. As the operational hub, this powerful solution manages routes, hand-held computing devices, customers and driver schedules. It also seamlessly integrates with your back-end accounting or ERP solution.

With the HighJump route accounting system, you are able to drive costs down while increasing sales volume and revenue. This powerful system provides sales order

management, inventory management, route planning, delivery verification, driver reconciliation and financial accounting for the efficient execution of your front and back office operations.

Software That Adapts to the Way You Do Business

Your business changes every day. Shouldn't you choose a route accounting system that can change with it? HighJump RouteCenter is highly flexible to help you respond to the way you want to do business, not to a predetermined set of standards. The system allows your organization to efficiently track and deliver your products and services in the timely manner your customers expect. Your customers expect not only on-time delivery but also the ability to forecast sales and review historical performance. This is where HighJump RouteCenter excels; it enables your mobile sales and delivery workforce to attain a new level of sales and service performance.



Minimize Risk to Daily Operations

The route accounting system is the operational hub for your business. Make sure you choose an experienced and trusted technology partner. Both Anheuser-Busch and Miller Brewing Company selected HighJump as a Strategic Partner, the highest rating from both suppliers for route accounting software vendors. This rating validates that the solution has been evaluated and tested against the industry's most stringent requirements. You can be confident trusting your business to the HighJump route accounting system.

Features	What It Means for Your Business
Complex pricing and discounting configurations	<ul style="list-style-type: none">• Manage flexible pricing, discounts and promotions to help win new business and protect your existing customer base• Manage all pricing and discounting options including customer-specific prices, group pricing, product quantity break pricing and more
Order entry management and integrated dispatching	<ul style="list-style-type: none">• Speed entry of new orders with the ability to generate new transactions based on customer-specific order templates• Create route sequences that allow you to manage delivery schedules based on how often each customer needs to be serviced• Drag and drop customers and orders onto routes already in the field—all in real-time with visual dispatch/scheduling
Comprehensive settlement capabilities	<ul style="list-style-type: none">• Fast and accurate reconciliation process. Adjustments are made easy by viewing out-of-balance loads, tickets or dollars. The user clicks on what is out-of-balance and the adjustment screen is quickly displayed• Leverage full in-store checkout capabilities• Implement cash drawers and poll displays directly into the system
Inventory visibility and tracking	<ul style="list-style-type: none">• Track and enforce inventory elements such as FIFO, lot numbers, and date codes• Keep inventory accurate with transfer and write-off capabilities for inventory adjustments• Improved inbound visibility with purchase order notifications and receipts• Improved profitability tracking with ability to manage individual cost components
Comprehensive sales reporting	<ul style="list-style-type: none">• Over 120 standard reports to run your business• Schedule reports to run daily, weekly, monthly or annually• Access to real-time performance data with a daily scorecard by customer• Easily load information into Excel, email, or SQL
Integrated accounts receivable	<ul style="list-style-type: none">• Reduce paper with electronic invoicing• Enforce AR outstanding rules and credit limits as part of the delivery process• Standard AR aging reports
Seamless integration to a variety of 3rd-party ERP solutions	<ul style="list-style-type: none">• Minimize integration risk with prebuilt integrations• Maximize the value of information contained in your ERP through integrated system communication• Span the gap between what is offered in your ERP and what is required to operate a direct store delivery organization



Improve Customer Service and Lower Operating Costs

HighJump RouteCenter enables you to focus on maintaining happy customers through a variety of intuitive functionality. You can manage customer call sequences to lower travel time, reduce unserved accounts and meet established delivery timelines. Upon truck loading, drivers confirm that the right products have been loaded and inventory is then tracked by route for easy viewing and reporting. Your customer service team is also able to enter and manage customer requests as they happen. Calls are timed and given a level of urgency. Response levels are also monitored to ensure the best possible service delivery.



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