

# Datasheet



## HighJump DEX Repository

THE HIGHJUMP ROUTEXPRESS™ SOLUTION PERFORMS VENDING MACHINE DEX READS AND UPDATES TO COLLECT A VARIETY OF USEFUL AND ACCURATE INFORMATION.

### Finding New Opportunities in the Vending Industry

For beverage, candy and full-line distributors, vending machines continue to play an important role in the sales process. Although vending technology has advanced in recent years, many companies still use the same outdated management practices they have always used. This often results in a general lack of visibility into the cash accountability and performance for the network of drivers servicing the machines.

One of the most common challenges is ensuring the money submitted for a machine equals the amount you expect to receive. When a customer puts four quarters into a vending machine, these quarters might go into the coin box, they might go into the coin changer, and some might go missing. Over the course of a year, this translates into revenue lost in small increments, costing your business tens or hundreds of thousands of dollars.

### Maximizing Visibility and Cash Accountability

HighJump Software offers numerous solutions that support businesses in today's fast-paced delivery environment, including specific applications for the management of the vending sales process. With HighJump™ solutions, you can maximize the profitability of your mobile deliveries and vending operations through advanced mobile delivery, visibility and reporting tools.

The HighJump RouteXpress™ solution performs vending machine DEX reads and updates to collect a variety of useful and accurate information. The HighJump DEX Repository application takes this data a step further by creating detailed cash accountability reports for vending machines and routes. This optional module provides accountability on a per-service basis by using the information provided in the DEX audit stream to calculate the exact dollar amount that should be collected and compare it to what was actually collected. It does not depend on driver-keyed meter readings or estimated inventory levels.



## With HighJump DEX Repository, you're able to:

- **Provide accountability on a per-service basis:** Compare expected money to counted money for each driver's route without the hassle of manual financial entries.
- **Access current machine alarms and help track trends over time:** Schedule a machine to be serviced based on multiple slot/coin jams or temperature alarms.
- **Confirm price changes:** Help ensure drivers alter prices in each machine according to instructions for your latest product offerings.
- **Generate selection-level sales details:** Determine which products are selling fastest and make future placements accordingly. Detect long-term trends based on machine location, season or geography.
- **Evaluate driver performance:** Reward top-performing employees or make personnel adjustments based on highly accurate cash accountability information and service logs.
- **Create reports that improve your business:** Leverage a set of standard reports and the ability to export data for in-depth analysis.

Features	Benefits
Accurate cash accountability records	<ul style="list-style-type: none"> <li>• Compare expected to counted money based on DEX audit information</li> <li>• Make personnel decisions using accurate performance data as logged by the system</li> </ul>
Selection-level sales details	<ul style="list-style-type: none"> <li>• See what is selling and from which selection it is being sold</li> </ul>
Machine alarm management	<ul style="list-style-type: none"> <li>• Schedule maintenance for broken equipment</li> </ul>
Reporting	<ul style="list-style-type: none"> <li>• Access key metrics through numerous built-in reports</li> <li>• Determine which services aren't in balance through snapshot details</li> <li>• Export to Microsoft® Excel® spreadsheet software</li> </ul>

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**Dex Read Summary by Customer / Date** Between April 01, 2007 - April 30, 2007  
 Parameter Page

Customer: **29504 Ramsey Hall Cafeteria** Number of readings: 2  
 Machine: 0001447 Coin Replenish = 0.00 Collected Money = 73.00  
 Route: 00011271 Net Coin = -3.00 Expected Money = 73.00  
 Test Vends: 0 Refunds = 0.00 Difference = 0.00

Selection #		Latest Selection Price	Vended	Sales
1	Soda 20 Oz	1.00	10	10.00
2	Soda 20 Oz	1.00	11	11.00
3	Soda 20 Oz	1.00	11	11.00
4	Diet Soda 20 Oz	1.00	6	6.00
5	Diet Soda 20 Oz	1.00	6	6.00
6	Root Beer 20 Oz	1.00	3	3.00
7	Cherry Soda 20 Oz	1.00	0	0.00
8	Vanilla Soda 20 Oz	1.00	1	1.00
9	Orange Soda 20 Oz	1.00	0	0.00
10	Water 20 Oz	1.00	7	7.00
11	Water 20 Oz	1.00	7	7.00
12	Water 20 Oz	1.00	8	8.00
<b>Totals:</b>			<b>70</b>	<b>70.00</b>

A sample sales summary including selection sales totals

