



Chatsworth Products, Inc.

Chatsworth Uses the HighJump Transportation Management System (TMS) to Achieve Immediate Benefits and Implement a New Logistics and Transportation Strategy

Results

- Savings of one minute per shipment on 1,000 bills of lading per day
- Reduced process steps from 21 to four
- Restructured existing freight rates to minimize freight spend
- Consolidated shipments to distributor locations
- Achieved merge-in-transit savings by coordinating activity between two facilities and carriers
- Achieved distribution savings by delivering freight to an optimum location for further distribution. See actual CPI routes in graphics below right

“...CONSERVATIVELY, THAT RESULTED IN A ONE MINUTE TIME SAVINGS PER SHIPMENT. NOW MULTIPLY THAT ACROSS 1,000 BILLS OF LADING A DAY AND WE HAVE SIGNIFICANT SAVINGS. WE THEN UTILIZED THE TMS TO PROVIDE OPTIMUM FREIGHT SOLUTIONS FOR BOTH TRANSIT TIME AND COST.”

—Shawn Harper,
Chatsworth Products, Inc.

Solution Overview

Chatsworth Products, Inc. (CPI) completed a successful implementation of the HighJump Transportation Management system (TMS)¹ in six weeks and saw the immediate benefits of automated carrier selection, elimination of manual spreadsheets and enhanced reporting capabilities.

Next, the team created a customized portal for use in the HighJump TMS to reduce the number of steps required to process each shipment from 21 to nine in their initial implementation and then further automated the process to only four steps.

CPI then implemented a logistics/transportation strategy that changed from a factory lead time focus to a customer delivery focus. This provided superior service and value to both distributors and end users by providing predictable and cost-effective delivery of their orders.

CPI was able to utilize the HighJump TMS to provide optimum freight solutions for both transit time and cost and provide customers with innovative delivery solutions. An added benefit was the reduction of greenhouse gases while passing on the minimal transit time to customers.



¹ HighJump Transportation Management is the rebranded product name for the MercuryGate transportation management solution. This customer has implemented the Mercury Gate transportation management solution to achieve the results cited in this case study.